

Sample Bank

Anywhere, USA, xx March 2022

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The Baker Group Software Solutions Inc.

Summary ALCO - Asset/Liability Mix

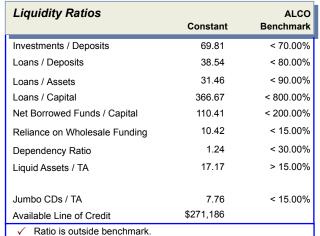
Sample Bank - Anywhere, USA, xx

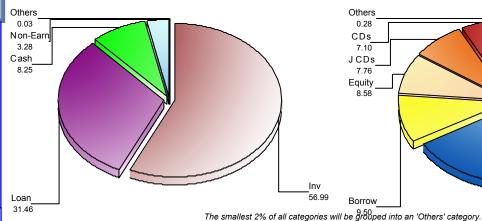
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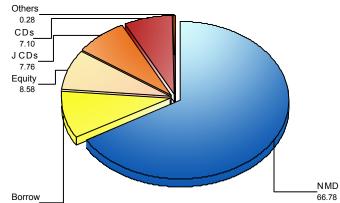
Balances (\$000's)	Book Value	% of Book TA	Total is Fixed	% of Seg Var.	Ment Non Int.	**Rate Sensitive < 1 Year	*Book Yield/ Rate	Full *Reinv. Indx. Rate Rate	*12 Mo. Proj. Yield/Rate	Avg. Life	Effective Duration	Effective Convexity
Cash & Due	\$130,011	8.25		89.04	10.96	89.04	0.50	0.50 / 0.50	0.50	0.04	0.03	(0.01)
Investments (Includes MTM)	\$898,643	56.99	96.43	4.13	(0.55)	18.42	1.48 ①	2.17 / 1.72	1.70	4.96	3.82	(0.14)
Funds Sold	\$406	0.03		100.00		100.00	0.34	0.34 / 0.34	0.34	0.04	0.00	0.00
Loans	\$496,106	31.46	72.23	29.51	(1.74)	41.67	4.67	5.01 / 4.39	4.69	3.38	2.80	(0.24)
Other Earning												
Non-Earning	\$51,663	3.28			100.00							
Total Assets	\$1,576,829	100.00	77.68	19.00	3.32	30.97	2.46	2.98 / 2.55	2.60	3.92	3.06	(0.16)
Non-Maturing Deposits	\$1,052,965	66.78		67.87	32.13	4.67	0.15	0.15 / 0.15	0.15	7.31	6.04	0.58
Certificates of Deposit	\$111,967	7.10	92.25	7.75	0.00	78.54	0.60	0.47 / 0.40	0.48	0.75	0.56	(0.16)
Jumbo CDs	\$122,314	7.76	93.35	6.65		73.45	0.63	0.48 / 0.40	0.49	0.76	0.57	(0.17)
Borrowed Funds	\$149,791	9.50	7.74	92.26		100.00	0.14	0.13 / 0.08	0.13	0.06	0.04	(0.02)
Other Paying												
Non-Paying	\$4,490	0.28			100.00							
Total Liabilities	\$1,441,527	91.42	15.89	60.33	23.78	26.14	0.25	0.22 / 0.15	0.22	5.47	4.51	0.39
Total Equity Capital	\$135,302	8.58									(1.05)	(0.51)

\$1,576,829 **Total Liab & Capital** 100.00

Asset Mix Liability Mix







① Investments using Accounting yield.

* Yields/Rates are reported on EA & PL.

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^{**} Percentages based on maturing, repricing, and paydown balances.



The Baker Group Software Solutions, Inc. - IRRM

Note: Values are rounded before printing, but full precision values are used in all calculations.

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40.45

30.05

10.39

12 Month Effective Gap 12 Month 24 Month* ALCO (\$000's) Cumulative Cumulative **Benchmark** RS Assets/RS Liabilities 129.62 70 to 130% 134.59 GAP 111.595 163.905 82.48 +/- 200% 121.14

30.97

23.89 🗸

7.08

Repricing Gap Position (\$000's)	12 Month Cumulative	12 Month ALCO Benchmark	24 Month* Cumulative
RS Assets/RS Liabilities	46.86 ✓	70 to 130%	58.79
GAP	(553,862)		(447,064)
GAP/Equity	(409.35) 🗸	+/- 200%	(330.42)
RS Assets/Total Assets	30.97	30 to 70%	40.45
RS Liabs./Total Assets	66.10	30 to 70%	68.80
GAP/Total Assets	(35.13) 🗸	+/- 15%	(28.35)

Effective Gap considers effective maturities of core deposits, it reports non-maturing demand accounts according to the preferred maturity distribution table.

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GAP/Equity

RS Assets/Total Assets

RS Liabs./Total Assets

GAP/Total Assets

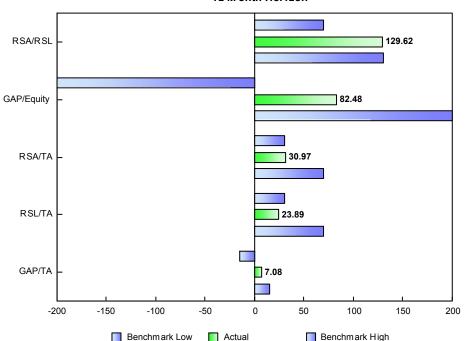
Repricing Gap does not consider effective maturities of core deposits, it reports non-maturing demand accounts according to repricing opportunity.

Cumulative Effective Gap Measures 12 Month Horizon

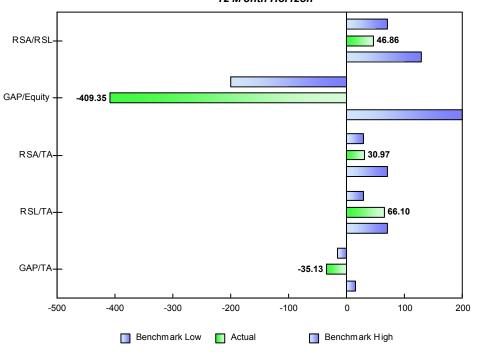
30 to 70%

30 to 70%

+/- 15%



Cumulative Repricing Gap Measures 12 M onth Horizon





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[✓] Ratio is outside benchmark.

Ratio is outside benchmark.

^{*} The 24 month period could be extended if the 24th month is in the middle of a bucket period.

Pag	A	1	οf

Earning Power	YTD Annualized	Constant Balance Sheet *		ļ	YTD Annualized	Constant Balance Sheet	ALCO Benchmark
Interest Income:	\$38,394	\$37,543	Efficiency Ratio		64.38	66.21 ✓	< 65.00%
	#20.204	027.542	Earning Assets/Paying Liab.			138.75	> 115.00%
Tax Adjusted Interest Income:	\$38,394	\$37,543	Yield on Earning Assets (EA)			2.46	
Interest Expense:	\$2,733	\$2,710	Rate on Paying Liabilities (PL)			0.25	
Net Interest Income before Provision:	\$35,660	\$34,833	Earning Interest Spread (difference)			2.21 🗸	> 2.75%
THE INCOME DESIGNS TO VIOLETI.			Cost of Funds		0.17	0.17	
			Net Interest Margin		2.34 🗸	2.28 🗸	> 3.25%
	005.000	204.000	To break even the bank needs a margin of		1.31	1.31	
Net Interest Income:	\$35,660 	\$34,833	To achieve a target of 1.00 ROA, the bank needs a Margin of	3	2.34	2.35	
Non Interest Income:	\$9,012	\$9,012	To achieve a target of 12.00 ROE, the bank needs a Margin of		2.48	2.48	
Non Interest Expense:	\$29,028	\$29,028	Net Interest Mari	ain nor E	ata Shift		

\$271,186 Available Line of Credit: Risk Weighted Assets: \$611,830 Avg. Earning Assets: \$1,525,022 Avg. Total Assets: \$1,573,321 8.58 🗸 Equity/Total Assets: Desired After Tax ROA: 1.00 Desired After Tax ROE: 12.00 4.40% Effective Tax Rate: 0.00% Marginal Tax Rate: Yes Taxable this year?

\$15,644

\$0

\$(580)

\$15,064

2

\$14,817

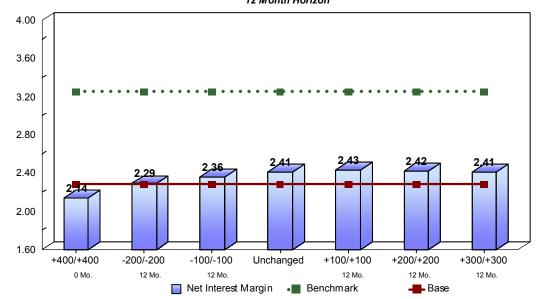
\$0

\$(652)

\$14,165

\$65

Net Interest Margin per Rate Shift 12 Month Horizon



OREO:

Operating Income before G/L,

Realized Gain/Loss + Extra Items:

Tax & Extra Items:

Net Income(Loss):

Taxes:



 $[\]textcircled{1} \textit{ Adjusted Interest Income is calculated using the Interest Income, Tax Exempt Income, and Marginal Tax Rate. } \\$

② Realized Gain & Extra Items are non-recurring events.

³ For YTD Annualized, if Average Total Assets or Average Earning Assets were entered, they will be used.

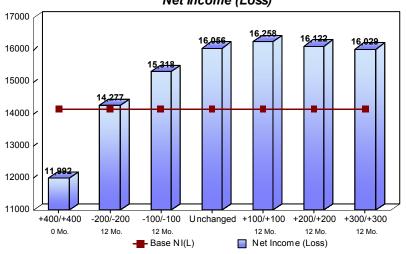
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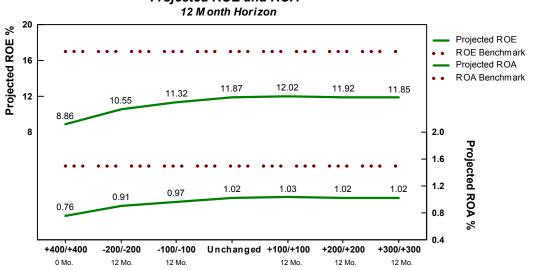
Summary ALCO - Earnings Simulation - 12 Month Horizon

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Interest Rate		Constant	Immediate	Parallel	Parallel	Unchanged	Parallel	Parallel	Parallel
Risk (\$'s) Shift Horizon	YTD Annualized	Balance Sheet **	+400/+400 bp ⁽⁷⁾ 0 Mo.	-200/ -200 bp ⁽²⁾ 12 Mo.	-100/ -100 bp ⁽³⁾ 12 Mo.	Rate Scenario	+100/+100 bp ⁽⁵⁾ 12 Mo.	+200/+200 bp ⁽⁶⁾ 12 Mo.	+300/+300 bp ⁽⁷⁾ 12 Mo.
12 Month Horizon in \$'s	5								
Change in Interest Income *	\$38,394	\$37,543	14,308,228	(1,207,725)	211,770	1,763,337	3,352,160	4,796,436	6,180,738
Change in Interest Expense	\$2,733	\$2,710	16,581,736	(1,324,424)	(994,431)	(214,333)	1,162,991	2,749,402	4,231,258
Net Interest Change			(2,273,508)	116,699	1,206,201	1,977,670	2,189,169	2,047,034	1,949,480
Projected Impact in \$00	00's								
Net Interest Income *	\$35,660	\$34,833	32,560	34,950	36,039	36,811	37,022	36,880	36,783
Net Interest Margin *	2.34	2.28	2.14 🗸	2.29 🗸	2.36 🗸	2.41 ✓	2.43 🗸	2.42 🗸	2.41 🗸
ALCO Benchmark	> 3.25%								
NIC as a % of NII			(6.53)	0.34	3.46	5.68	6.28	5.88	5.60
ALCO Risk Limits			> (20.00)%	> (20.00)%	> (15.00)%	> (10.00)%	> (15.00)%	> (20.00)%	> (20.00)%
Net Income (Loss)	\$15,064	\$14,165	11,992	14,277	15,318	16,056	16,258	16,122	16,029
Return on Assets	0.96	0.90	0.76 ✓	0.91 🗸	0.97 🗸	1.02 🗸	1.03 ✓	1.02 ✓	1.02 ✓
ALCO Benchmark	> 1.50%								
Return on Equity	11.13	10.47	8.86 🗸	10.55 🗸	11.32 🗸	11.87 🗸	12.02 🗸	11.92 🗸	11.85 🗸
ALCO Benchmark	> 17.00%								
	Net Incon	ne (Loss)			•	ted ROE and R	ROA		





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^{*} Income is tax adjusted and calculated before Provisions.

^{**} Indicates which column is used for calculating base case.

⁽Short End = 1yr; Long End = 10yr)

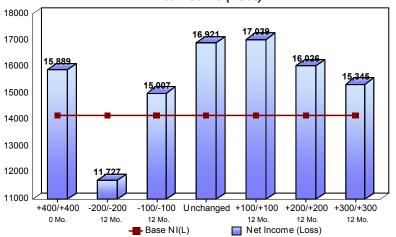
Summary ALCO - Earnings Simulation - 24 Month Horizon

Sample Bank - Anywhere, USA, xx

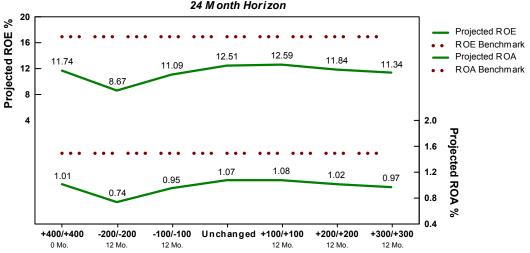
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Interest Rate	YTD	Constant	Immediate	Parallel	Parallel	Unchanged	Parallel	Parallel	Parallel
Risk (\$'s) Shift Horizon	Annualized	Balance Sheet **	+400/+400 bp ⁽⁷⁾ 0 Mo.	-200/ -200 bp ⁽²⁾ 12 Mo.	-100/ -100 bp ⁽³⁾ 12 Mo.	Rate Scenario	+100/+100 bp ⁽⁵⁾ 12 Mo.	+200/+200 bp ⁽⁶⁾ 12 Mo.	+300/+300 bp ⁽⁷⁾ 12 Mo.
24 Month Horizon in \$'s								
Change in Interest Income *	\$38,394	\$37,543	36,334,994	(6,152,142)	(1,024,070)	4,325,734	10,262,172	15,855,386	21,243,266
Change in Interest Expense	\$2,733	\$2,710	36,805,573	(3,718,845)	(3,110,499)	(534,837)	5,067,188	11,861,662	18,059,912
Cumulative 24 Mo. NIC			(470,579)	(2,433,297)	2,086,429	4,860,571	5,194,984	3,993,724	3,183,354
13-24 Mo. NIC			1,802,929	(2,549,996)	880,228	2,882,901	3,005,815	1,946,690	1,233,874
13-24 Mo. Projected In	npact in (\$000's)								
Net Interest Income *	\$35,660	\$34,833	36,636	32,283	35,713	37,716	37,839	36,780	36,067
Net Interest Margin *	2.34	2.28	2.40 🗸	2.12 🗸	2.34 🗸	2.47 ✓	2.48 🗸	2.41 🗸	2.37 🗸
ALCO Benchmark	> 3.25%								
NIC as a % of NII			5.18	(7.32)	2.53	8.28	8.63	5.59	3.54
ALCO Risk Limits			> (20.00)%	> (20.00)%	> (15.00)%	> (10.00)%	> (15.00)%	> (20.00)%	> (20.00)%
Net Income (Loss)	\$15,064	\$14,165	15,889	11,727	15,007	16,921	17,039	16,026	15,345
Return on Assets	0.96	0.90	1.01 🗸	0.74 🗸	0.95 ✓	1.07 ✓	1.08 🗸	1.02 ✓	0.97 ✓
ALCO Benchmark	> 1.50%								
Return on Equity	11.13	10.47	11.74 ✓	8.67 🗸	11.09 🗸	12.51 ✓	12.59 🗸	11.84 🗸	11.34 🗸
ALCO Benchmark	> 17.00%								

Net Income (Loss)



Projected ROE and ROA 24 M onth Horizon



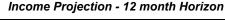
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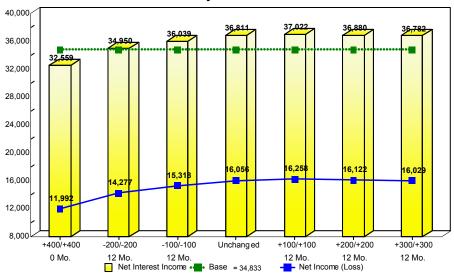


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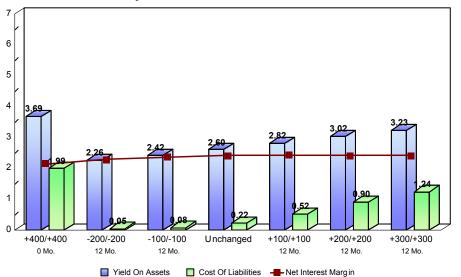
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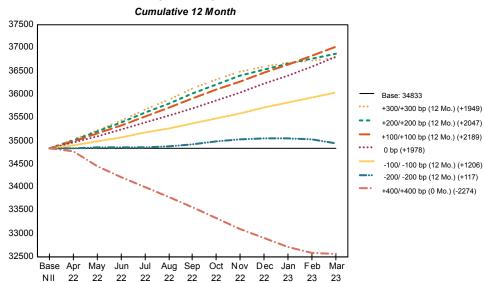




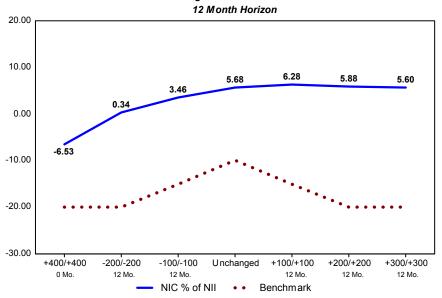
Projected Yields/Rates - 12 Month Horizon



Net Interest Change (\$000's) per Time Bucket



Net Interest Change as a % of Net Interest Income







Economic Value of Equity (EVE)

Sample Bank - Anywhere, USA, xx

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Book Value	Assets	Risk Weighted Assets	Liabilities	Total Equity Capital	Tier 1 Capital	Tier 2 Capital	Total RBC
Total	1,576,829 *	611,830	1,441,527	135,302	140,480	7,648	148,128
as a % of TA		38.80	91.42	8.58 🗸	8.91		
as a % of RWA				22.11	22.96		24.21
Unadjusted BV	1,582,008						

^{*} Adjusted Book Value includes MTM adjustment of (5,179)

Fair Value Fair Value of Assets		7.66.00.00.00.00.00.00.00.00.00.00.00.00.		Fair Value of Liab.	(Appreci Deprec	•	Fair Value of Equity	
Rate Shock		\$	%		\$	%		
+300/+300 bp ⁽⁷⁾	1,381,098	(200,910)	(12.70)	1,184,307	(257,220)	(17.84)	196,791	
+200/+200 bp (6)	1,438,125	(143,883)	(9.09)	1,224,361	(217,166)	(15.06)	213,764	
+100/+100 bp (5)	1,491,326	(90,682)	(5.73)	1,266,551	(174,976)	(12.14)	224,775	
Unchanged	1,540,148	(41,860)	(2.65)	1,318,962	(122,565)	(8.50)	221,186	
-100/ -100 bp ⁽³⁾	1,584,223	2,215	0.14	1,381,108	(60,419)	(4.19)	203,115	
-200/ -200 bp (2)	1,613,777	31,769	2.01	1,443,109	1,582	0.11	170,668	
+400/+400 bp (7)	1,341,918	(240,090)	(15.18)	1,154,692	(286,835)	(19.90)	187,226	

Fair Value of Equ	Fair Value of Equity Ratios		uity Ratios			Change in FV of Equity			
	FV of Equity /	FV of Equity /		Change	ALCO Benchmark				
Rate Shock	FV of TA	FV of RWA	\$	%	%				
+300/+300 bp (7)	14.25	36.72	(24,395)	(11.03)	> -40.00 %				
+200/+200 bp (6)	14.86	38.31	(7,422)	(3.36)	> -30.00 %				
+100/+100 bp (5)	15.07	38.84	3,589	1.62	> -20.00 %				
Unchanged	14.36	37.01							
-100/ -100 bp ⁽³⁾	12.82	33.04	(18,071)	(8.17)	> -20.00 %				
-200/ -200 bp (2)	10.58	27.26	(50,518)	(22.84)	> -30.00 %				
+400/+400 bp (7)	13.95	35.96	(33,960)	(15.35)	> -40.00 %				

Note: Values are rounded before printing, but full precision values are used in all calculations.

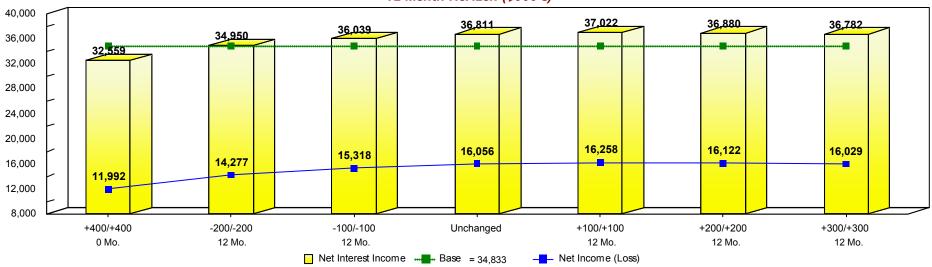
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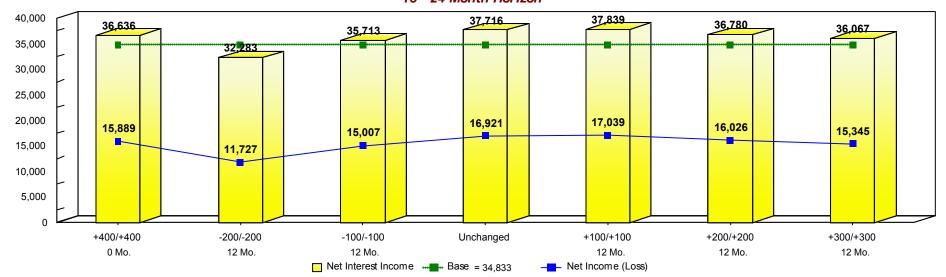
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13 - 24 Month Horizon





Sample Bank - Anywhere, USA, xx

	Nov 2021	Dec 2021	Jan 2022	Feb 2022	Mar 2022	Benchmar
Effective Gap:						
RS Assets/RS Liabilities	137.33 ✓	136.67 ✓	120.02	128.31	129.62	70 to 130 °
GAP/Equity	95.35	93.38	53.24	78.16	82.48	+/- 200
RS Assets/Total Assets	31.95	31.34	29.14	30.66	30.97	30 to 70
RS Liabs./Total Assets	23.27 🗸	22.93 🗸	24.28 🗸	23.89 🗸	23.89 🗸	30 to 70
GAP/Total Assets	8.68	8.41	4.86	6.76	7.08	+/- 15 9
Earning Power:						
Efficiency Ratio	71.76 🗸	71.91 🗸	70.25 🗸	70.66 🗸	66.21 🗸	< 65.00
Earning Assets/Paying Liab.	140.18	139.46	138.71	141.60	138.75	> 115.0
Earning Int. Spread (difference)	2.21 🗸	2.19 🗸	2.19 🗸	2.12 🗸	2.21 🗸	> 2.7
Net Interest Margin	2.29 🗸	2.26 🗸	2.26 🗸	2.19 🗸	2.28 🗸	> 3.2
Equity/Total Assets	9.11	9.00	9.13	8.66 ✓	8.58 🗸	> 9.0
Return on Assets	0.73 🗸	0.75 🗸	0.76 🗸	0.71 🗸	0.90 🗸	> 1.5
Return on Equity	8.02 🗸	8.34 🗸	8.30 🗸	8.25 🗸	10.47 🗸	> 17.0
Liquidity:						
Investments / Deposits	67.60	67.67	70.51 🗸	68.20	69.81	< 70.00
Loans / Deposits	39.19	38.90	38.81	37.86	38.54	< 80.00
•	32.32	32.29	31.44	30.81	31.46	< 90.00
Loans / Assets	32.32 354.79	32.29 358.64	344.49	355.97	366.67	
Loans / Capital	87.87				110.41	< 800.00
Net Borrowed Funds / Capital		84.16	103.51	110.57		< 200.00 9
Reliance on Wholesale Funding	8.87	8.38	10.47	10.55	10.42	< 15.00 %
Dependency Ratio	(1.37)	(0.50)	3.61	1.25	1.24	< 30.00 9
Liquid Assets / TA	17.57	16.75	15.31	17.29	17.17	> 15.00 %
Jumbo CDs / TA	7.69	8.14	7.79	7.73	7.76	< 15.00 %
Available Line of Credit	\$272,238	\$272,238	\$271,186	\$271,186	\$271,186	
Interest Rate Risk:					N	et Interest Change
Rate Shift Scenarios						et Interest Incom
+300/+300 bp					5.60	> -20.00 %
+200/+200 bp					5.88	> -20.00 %
+100/+100 bp					6.28	> -15.00 %
Unchanged					5.68	> -10.00 %
-100/ -100 bp					3.46	> -15.00 %
-200/ -200 bp					0.34	> -20.00
+400/+400 bp					(6.53)	> -20.00 9
					Ch	ange in Fair Valu
						as a % of Equit
+300/+300 bp					(11.03)	> -40.00 °
+200/+200 bp					(3.36)	> -30.00
+100/+100 bp					1.62	> -20.00 9
-100/ -100 bp					(8.17)	> -20.00
-200/ -200 bp					(22.84)	> -30.00 9
+400/+400 bp					(15.35)	> -40.00 9
+400/+400 bp					(10.00)	



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